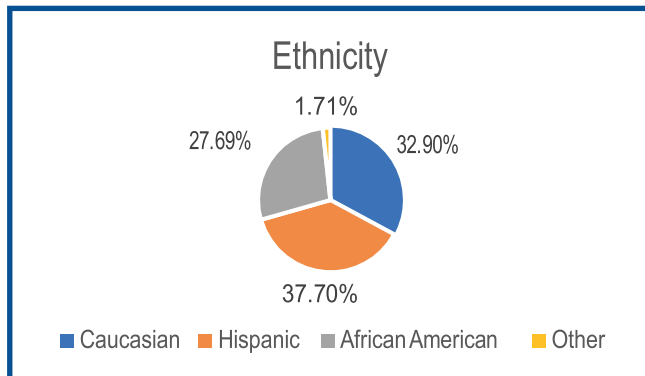
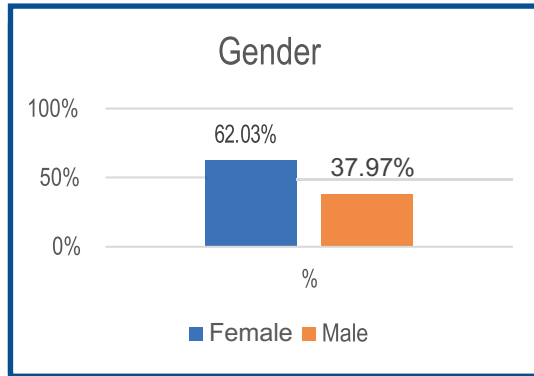
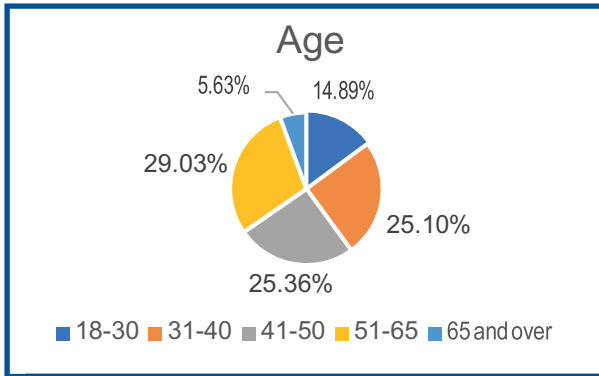


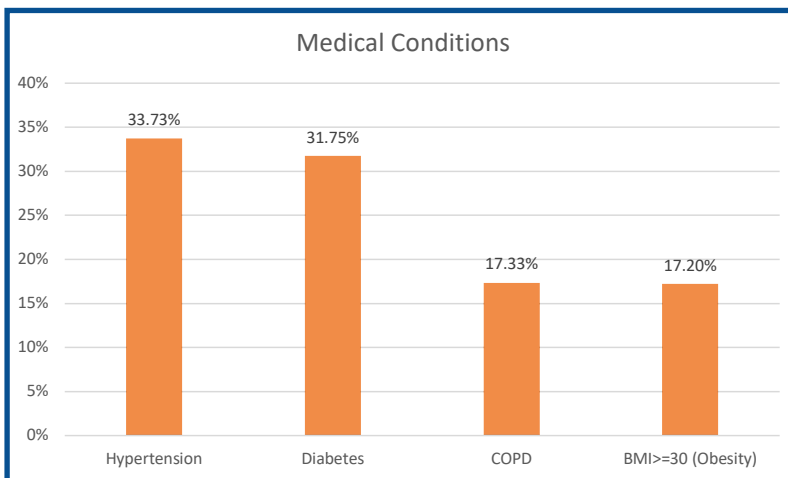


2019 ANNUAL REPORT



## Patient Demographics :

Bluffton Jasper Volunteers in Medicine provides quality healthcare to members of the Greater Bluffton & Jasper County communities who are without medical insurances and have a family income that does not exceed 250% of the Federal Poverty Guidelines.



## From the Executive Director

Dear Friends of  
Bluffton Jasper County Volunteers in Medicine



**A**s a true medical free clinic, Bluffton Jasper Volunteers in Medicine does not charge a fee for service. As our budget has increased so have the donations from our friends. In 2019 we saw a tremendous growth in individual donations including the largest single donation of \$50,000. We are forever grateful for the generosity of our donors and humbled by the time and talents our volunteers provide. BJVIM is fortunate to have a staff of both medical and non-medical volunteers who take great pride in their continued care of helping those in need.

Sometimes making a choice is hard. Selecting the right car to buy, or the neighborhood to live in, or the best place to spend a vacation. These decisions can be challenging, but for our patients the choice of paying for gas, food, clothing or medicine are more difficult. Twenty percent of our neighbors are without medical insurance, hardworking people who lack the means to care for their health needs. Thanks to the generosity

of our donors and the wonderful volunteers at Bluffton Jasper Volunteers in Medicine (BJVIM) we are making a difference in the lives of those in need. In operation since 2011, our clinic has provided care for over 4,560 patients providing 29,979 patient visits! These visits include care in cardiology, endocrinology, gynecology, mental health, internal medicine, and optometry and we continue to expand our services.

I hope you enjoy reading our annual report. Please celebrate with me the good works of the Bluffton Jasper County Volunteers in Medicine; a true free medical clinic caring for those in need in Greater Bluffton and Jasper County.

Sincerely,

A handwritten signature in black ink that reads "Pam Toney". The signature is written in a cursive, flowing style.

Pam Toney, Executive Director

**A Healthy Community is a Well Community!**



**3,161**  
Lab Tests

# 5,485

## TOTAL PATIENT VISITS AT TWO LOCATIONS



**644**  
On Site Diagnostic Tests



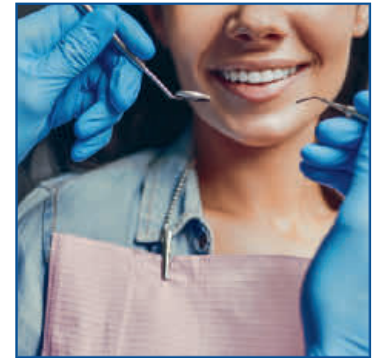
**431**  
Off Site Diagnostic Tests



**384**  
Mammograms



**111**  
Mental Health Visits



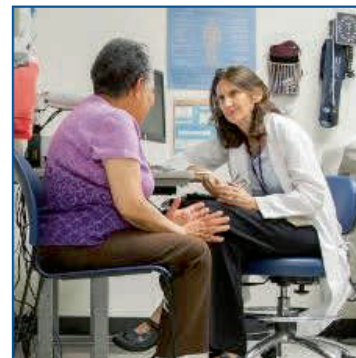
**208**  
Off Site Dental Visits



**7,212**  
Prescriptions Filled



**603**  
Referred Visits

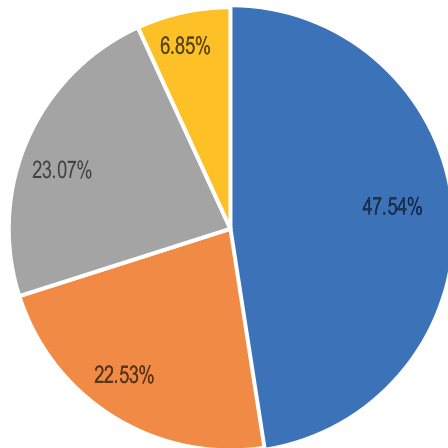


**480**  
New Patient Screenings



**485**  
Donors

## 2019 INCOME

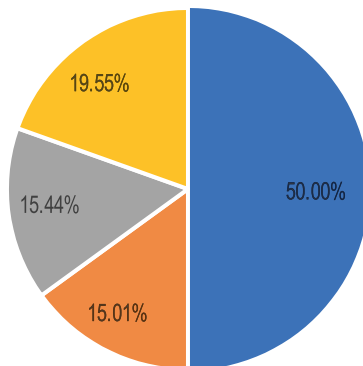


**Total Income:  
\$579,460**

■ Grants ■ special events ■ Individual Donations ■ Business Donations

- 2019 patient visits increased by 579 over previous year.
- Our two medical clinics provided \$2,846,860 in valued services.
- 103 volunteers provided 10,878 hours of service.
- 7,212 prescriptions filled equaled \$1,205,196.

## 2019 EXPENSES



**Total Expenses:  
\$528,460**

■ Patient Services ■ Operating Expenses ■ Development ■ Reserve

\*\*\*Reserve is for special ophthalmology/dental programs.



## BJVIM Staff Volunteers

17 physicians

25 nurses

2 psychologists

1 pharmacist (new in 2019)

58 non-medical volunteers

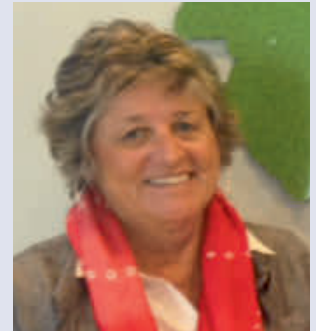
## Why I Volunteer

*“As a retired medical products salesman, I really missed the interaction with people who work in the healthcare environment. By volunteering at BJVIM I have the opportunity to interact daily with other BJVIM volunteers and the medical professionals in the facility. It is a very pleasant atmosphere while serving the community. Being a BJVIM volunteer is a very satisfying experience.”*



**Bill Campbell**

*“I have been a volunteer at BJVIM since the clinic was established in 2011. My experience volunteering at the clinic has been very rewarding because of the clinic’s commitment to and focus on serving those in need in our community. Because our patients are so appreciative of our services, it is an honor and a pleasure to participate in their care.”*



**Deb Hicks**

*“As a resident of Jasper County since childhood, and a public health nurse in the Lowcountry by profession, I was excited to learn of the opening of BJVIM in Bluffton in 2011. The need in Jasper County is great, with many residents in desperate economic and health situations. So in 2013, when I fully retired, I began the commute to Bluffton once weekly to volunteer. Until we were able to open a clinic in Ridgeland in 2016, I was the only Jasper County volunteer. The opening of the Ridgeland clinic has literally been a life saver for the residents in need here.*



*My husband, Kelley, has also been a volunteer for such activities as maintenance, installation/repair of furnishings, including cabinetry. He is on call whenever Pam or I have a need! We are proud to be a part of this organization and its mission.”*

**Mary Jane Richardson**



## Why I Give to BJVIM

*“As part-time residents of Bluffton for the last twenty years, we recently decided to make a commitment to the community through a major contribution to a local social service agency. Upon becoming aware of the Bluffton Jasper County Volunteers in Medicine, we investigated the agency, met with staff and toured the facility. We were so impressed with their work, commitment and the way they have been able to leverage volunteer efforts that we decided, on the spot, that we had found our local philanthropy.”*



*Pam Toney, Executive Director, told us of the agency’s goal to provide dental services to supplement the clinic’s medical services. Recognizing that good dental care is central to good health, we readily agreed to support the establishment of a dental facility.*

*We are proud to be associated with BJVIM and encourage others to support the valuable community services they provide to Bluffton and Jasper County residents.”*

### **Bill & Sheryl Magro**

*“I have been blessed with good health the entirety of my seventy three years. I feel that the best way to express my gratitude for such a gift is to help to make good healthcare a possibility for others not so fortunate. Giving to BJVIM is the best way to reach those who have fallen through the cracks of our healthcare system. The volunteers of BJVIM are doing God’s work. Thank you for your selfless commitment to this great need.”*

### **Anonymous**

*“For a lot of us medical care is readily available, but some of us are not that fortunate, and that is where the Bluffton Jasper Volunteers in Medicine comes into the picture, providing quality healthcare where it is needed. How can we not participate in a program that means so much to so many?”*



### **Mike Thomas**

*“I’m a retired oncologist.*

*I believe in community and ‘supporting local’, and in civility & respect. While health care affordability is often spoken of as a national issue, it’s also an immediate, local one for some people in Greater Bluffton & Jasper County. BJVIM has stepped up to help address this need. I believe everyone should receive health care from kind and cheerful staff in a setting that is bright, professional, functional and offers privacy. BJVIM is all of that. I’m pleased to support BJVIM, a thoughtful provider of much needed services to our community.”*



### **Charlene Young**

## From the Chairman of the Board

### Dear Friends of Bluffton Jasper County Volunteers in Medicine

First and foremost, I want to lift up and thank Executive Director Pam Toney, Chief of Staff Dr. Kathleen Casey, and all of the individuals who work for Bluffton Jasper County VIM. They all do a fantastic job on a daily basis serving our clients and making such a difference in their lives. Also critical to our operation are the many volunteers who give of their time faithfully each week to make the clinics operate smoothly. We are very grateful for all of their work.

One great challenge in fundraising has been the confusion that surrounds the fact that there are two Volunteers in Medicine organizations that operate in Beaufort County, ours and the Hilton Head Island VIM. These clinics are completely separate 501-c3 organizations. BJVIM has worked hard to carry that message forward so that our donors realize that the money we raise is used by our clinics to serve our clients in Greater Bluffton and Jasper County.



We have enjoyed continued support from many individual donors and organizations. These donations are the lifeblood of BJVIM. We thank those who faithfully give to this very worthy cause providing healthcare to those who otherwise would go without. We continue to have new generous donors who step forward to support the mission and vision of our BJVIM. It is truly heartening to have that experience, and we thank them all for their gifts. Without our donors there would be no Bluffton Jasper County VIM. We thank each one for that support and look forward to partnering with them for a bright BJVIM future.

Sincerely,

A handwritten signature in black ink that reads "G. Thomas Upshaw". The signature is written in a cursive, flowing style.

**G. Thomas Upshaw**



## Board of Directors and Staff



**Tom Upshaw,**  
Chairman of the Board  
Retired President & CEO  
Palmetto Electric Cooperative



**Daniel Henderson**  
Attorney Partner, PMPED



**L. Martin Sauls, III**  
Owner, Saul's Funeral Home



**Barbara Elbertson,**  
Vice Chair  
Retired Management  
Johnson & Johnson



**Dot Jeger**  
Retired Management  
Marketing & Consulting



**Kathleen Casey, MD**  
BJVIM, Medical Director



**Joe Pantano,** Secretary  
Retired Management from GM



**Rev. Renty Kitty**  
Staff, Jasper County



**Pamela Toney**  
BJVIM, Executive Director



**Alexina Harter,** Treasurer  
Vice President  
Palmetto State Bank - Bluffton



**Richard Reed**  
Agent Charter One  
Realty



**Ruth Spinello**  
Nurse Manager



**Christina Brzezinski**  
Chief Nursing Officer  
Coastal Carolina Hospital



**Dan Wood**  
Town Councilman,  
Town of Bluffton



**Dennis Toney**  
Resource Development  
Officer

### Strategic Goals for 2020

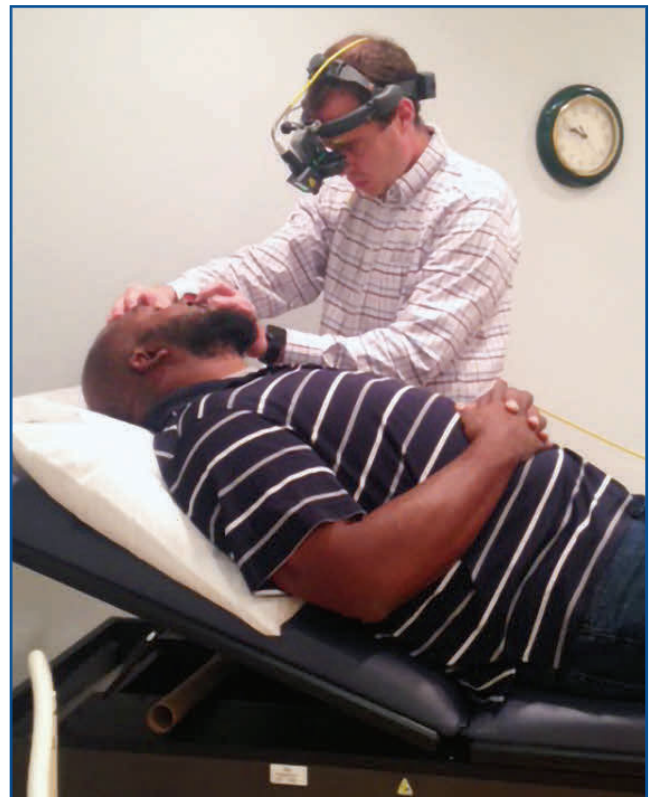
- Increase Volunteer membership
- Expand income sources with a focus on business partners
- Design a manageable patient education program to include an in house dental program
- Increase collaboration with other Volunteers in Medicine Clinics

## Why I Choose to Come to BJVIM



*“I have always felt that BJVIM is my family. The staff and volunteers have been on my side both physically and emotionally. They have treated me as “special” as they nurtured me back to health. BJVIM has made me a stronger person both physically and mentally. I will always remember BJVIM as the “tool” God used to put my life back on track.”*

**John**



## OUR MISSION

To provide free medical care in a compassionate and professional manner to the uninsured of Greater Bluffton and Jasper County with an emphasis on preventative medicine and health education.

## OUR VISION

No one in our community will go without access to quality health care.

## OUR VALUES:

**CARING** – We are empathetic to any individual in our community with limited access to quality healthcare and we volunteer our time to serve those in need.

**COMPASSION** – We value and respect all human life and we selflessly serve to protect human dignity and improve the quality of life of our patients.

**COMMITMENT** – We are dedicated to serving the needs of our patients and providing the highest level of professional healthcare.

**COMMUNITY** – We believe that responsible stewardship and investment of our donated resources into the continued health and well being of our community is our highest calling.





### **Bluffton Clinic**

29 Plantation Park Dr. Bldg 600  
843-706-7090



### **Ridgeland Clinic**

11332 N Jacob Smart Blvd.  
843-645-9090